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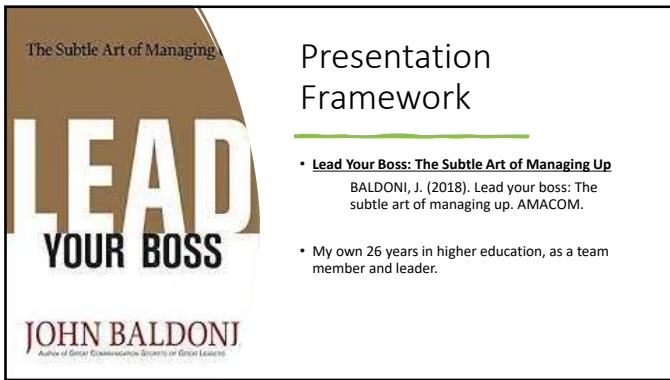
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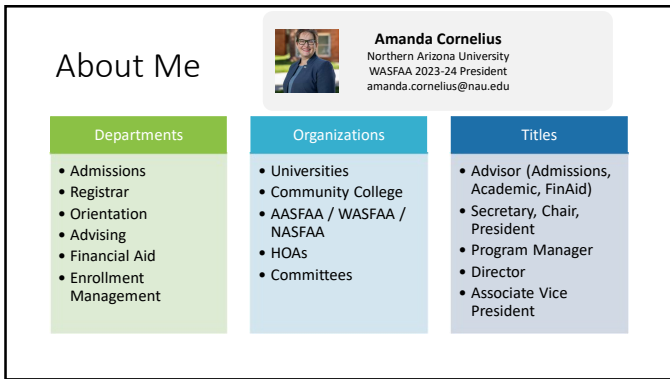
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# Group Share

What do you think leading from the middle means?

*Let's dig in....*



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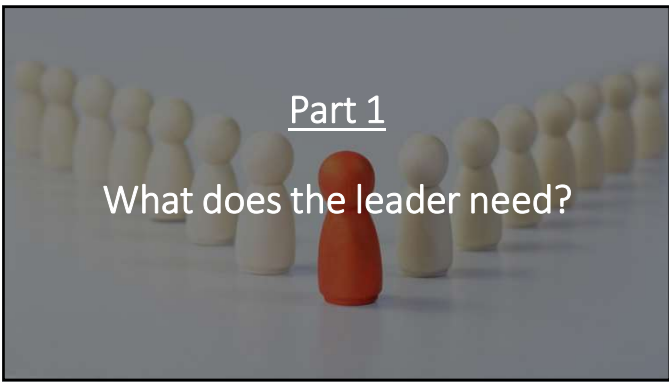
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# Part 1

## What does the leader need?



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**NORTHERN ARIZONA UNIVERSITY**

Enrollment Management  
August 2023

**Anika Olsen**  
Vice President

**Susan Gillette**  
Executive Assistant Sr

**Marcela Pino Alcaraz**  
Chief of Staff

**Amanda Cornelius**  
Associate Vice President

**Chad Eickhoff**  
Associate Vice President

**Chris Mott**  
Associate Vice President

**Tim Pettry**  
Associate Vice President

- Arizona Innovation Alliance
- FACTS Program
- Financial and Budget Oversight
- Operations Management

- Jinks on Track
- OSFA Client Services
- OSFA Operations and Compliance

- Enrollment Assessment and Analysis
- Admissions and Enrollment Services

- Graduate and Online Recruitment
- Statwide Enrollment Services
- Yuhua Success Team
- University Admissions Processing

- Enrollment Contact Center
- Enrollment Management Communications
- Enrollment Technical Services

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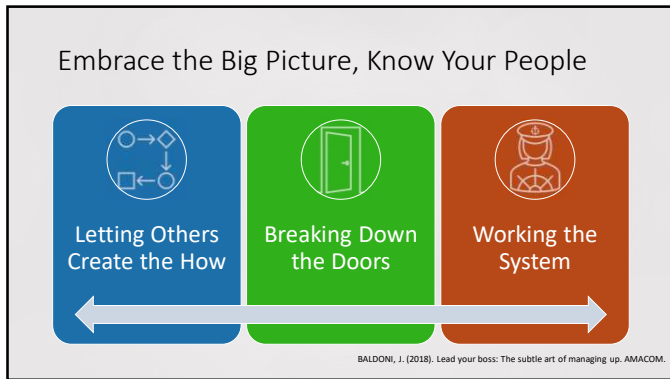
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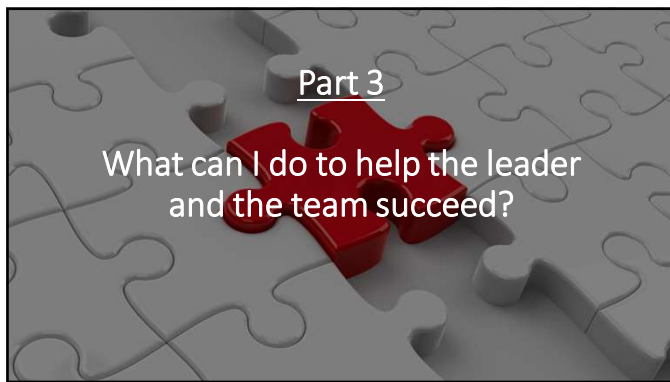
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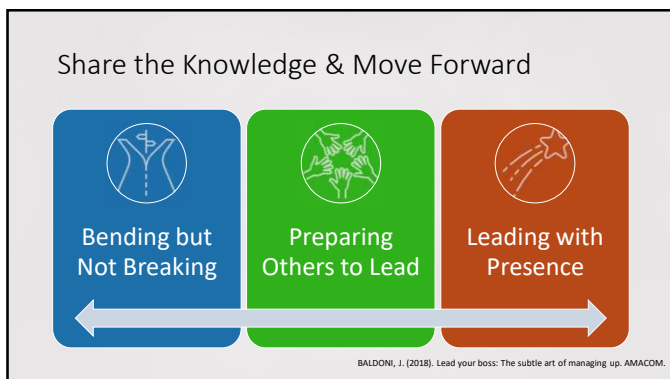
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**WASFAA**  
Western Association of Student Financial Aid Administrators

**Contact Info**



**Amanda Cornelius**  
Associate Vice President  
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928-523-8960

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**PACFAA**  
Pacific Financial Aid Association

***Thank you!***

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